

### Wholesale Trade

Total sales of wholesalers, estimated from the results of intercensal sample surveys, have increased continuously over the past several years, reaching a new high in 1967 of \$13,526,000,000, about 4 p.c. higher than in 1966. As shown in Table 6, all business groups except "Meat and dairy products" and "Coal and coke" reported increases over the previous year. These estimates represent only the sales of wholesalers proper, the operations of agents and brokers as well as those of manufacturers' sales branches being excluded.

#### 6.—Wholesale Sales, by Kind of Business, 1963-67

NOTE.—Includes only wholesalers proper, i.e., firms performing the function of buying merchandise on their own account for resale.

Kind of Business	1963	1964*	1965*	1966	1967	Percentage Change 1966-67
	\$'000,000	\$'000,000	\$'000,000	\$'000,000	\$'000,000	
Fresh fruits and vegetables.....	321	348	360	372	387	+4.2
Groceries and food specialties.....	1,982	2,092	2,258	2,417	2,570	+6.4
Meat and dairy products.....	179	190	221	250	241	-3.4
Clothing and furnishings.....	105	112	115	118	125	+6.1
Footwear.....	42	44	46	48	49	+1.7
Other textile and clothing accessories.....	212	228	236	235	244	+3.6
Drugs and drug sundries.....	260	286	309	344	368	+6.8
Household electrical appliances.....	212	233	277	322	352	+9.2
Farm machinery.....	83	100	113	128	130	+1.7
Coal and coke.....	152	155	158	136	132	-3.1
Hardware.....	358	391	390	416	422	+1.4
Construction materials and supplies including lumber.....	838	932	982	1,081	1,125	+4.0
Industrial and transportation equipment and supplies.....	825	973	1,145	1,285	1,288	+0.3
Commercial, institutional and service equipment and supplies.....	142	150	162	193	221	+14.9
Automotive parts and accessories.....	455	460	486	524	568	+8.3
Newsprint, paper and paper products.....	335	371	388	439	449	+2.3
Tobacco, confectionery and soft drinks.....	809	828	882	951	1,058	+11.2
Other.....	2,885	3,136	3,747	3,732	3,797	+1.7
<b>Totals, All Trades.....</b>	<b>10,195</b>	<b>11,029</b>	<b>12,275</b>	<b>12,991</b>	<b>13,526</b>	<b>+4.1</b>

**Farm Implement Sales.**—The value, at wholesale prices, of new farm implements and equipment sold in 1966 amounted to \$416,914,000, an increase of 12.3 p.c. over the value of such sales in 1965. Increases occurred in all regions of Canada and in all major groups of implements except haying machinery, harvesting machinery and dairy machinery and equipment. In addition to the amount spent on new machinery, \$61,990,000 was spent in 1966 for repair parts, 11.4 p.c. more than in 1965.

#### 7.—Sales of Farm Implements and Equipment, by Province and by Major Group, 1962-66

(Values at wholesale prices)

Province	1962	1963	1964	1965	1966	Percentage Change 1965-66
	\$'000	\$'000	\$'000	\$'000	\$'000	
Atlantic Provinces.....	6,722	6,712	8,044	9,049	11,259	+24.4
Quebec.....	32,555	35,063	32,633	31,664	38,874	+22.8
Ontario.....	50,886	59,769	69,385	72,936	87,085	+19.4
Manitoba.....	28,054	35,916	45,230	49,341	55,774	+13.0
Saskatchewan.....	59,348	82,666	96,366	118,768	126,201	+ 6.3
Alberta.....	55,294	61,930	68,149	82,218	89,403	+ 8.7
British Columbia.....	5,938	5,783	7,169	7,348	8,318	+13.2
<b>Totals.....</b>	<b>238,797</b>	<b>287,839</b>	<b>326,976</b>	<b>371,324</b>	<b>416,914</b>	<b>+12.3</b>